



Global Invacom Group Limited
("Global Invacom", the "Company" or the "Group")

Results for the six months ended 30 June 2020
("1H FY2020")

Singapore/London, 13 August 2020 - Global Invacom (SGX: QS9) (AIM: GINV), the global provider of satellite communications equipment and electronics, is pleased to announce its financial results for the six months ended 30 June 2020.

Key financial highlights:

- Revenue for 1H FY2020 of US\$52.8m (1H FY2019: US\$71.9m)
- Gross Profit for 1H FY2020 of US\$12.4m (1H FY2019: US\$15.1m)
- Net profit for 1H FY2020 of US\$342k (1H FY2019: US\$1.6m)
- Cash and cash equivalents of US\$7.5m (31 December 2019: US\$8.9m)

Key operational highlights:

- The Group achieved profitability through a challenging half year
- As expected, the COVID-19 pandemic has impacted demand, though the majority of the Group's factories have remained operational during this time
- Gross Profit margin increased by 2.4% when compared with 1H FY2019, underpinned by new product designs and benefit of manufacturing shift to the Philippines
- Direct to Home ("DTH") satellite connectivity equipment continues to support growth within the business
- Ongoing focus on both product development, especially within Data Over Satellite ("DOS"), and diversification, remains central to growth strategy

The performance of the Group in the first half of the year reflects the impact of the global COVID-19 pandemic. The Group experienced lockdowns of varying degrees of interruption and length in all countries in which it operates, although this was mitigated in part by our diversity of manufacturing sites and their classification as essential suppliers.

As covered above, the majority of our factories remained operational, with office and R&D staff also successfully transitioning to working remotely. The Group has carried out rigorous risk assessments and continues to implement safe-distancing and hygiene procedures throughout our business, meaning employees are now slowly and safely returning to work. The Group continues to monitor the situation closely and will continue to act within all relevant Government guidelines for the regions in which it has sites.

The Group delivered sales of US\$52.8 million in the first half of the year, with US\$26.4 million of sales in the second quarter. Geographically, lower demand in America and Europe was marginally offset by increased demand across Asia. The United States, which remains a significant market for the Group, continues to be severely impacted by COVID-19, which has translated to a fall in anticipated orders.

The Group's Shanghai site ceased manufacturing in July 2020, though certain supply chain functions will continue within China going forward. Despite COVID-19, the Group has continued its transition to its third-party subcontract manufacturer in the Philippines. This relocation of manufacturing to the Philippines is already delivering manufacturing efficiencies to the Group, while maximising our sales pipeline across Asia and reducing the Group's exposure to trade disputes between China and the United States.

In the last six months, the Group has reduced its administration costs through the reduction in activity at its site in China and through reduced costs, such as travelling, which are a by-product of the COVID-19 pandemic.

Despite the negative headwinds caused by the pandemic, Global Invacom's products are expected to continue to play a crucial role in meeting global demand for data and connectivity, especially where security of transmission is important, for telecoms data backhaul or in rural areas and less developed regions where physical fibre or cable is not commercially viable. As evidenced by the Group's ability to remain profitable despite the impact of COVID-19, our combination of DTH and DOS products continues to provide a strong foundation for our business. Moving forward, the Group will continue to invest not only in R&D for DTH, but also increasingly for our DOS offering as we look to capitalise on the opportunities within this burgeoning market.

Tony Taylor, Executive Chairman of Global Invacom, commented:

"The first six months of the year have, as expected, been impacted by the global COVID-19 pandemic. The safety of our people around the world has been of paramount importance and we continue to monitor the situation in each of our key regions, to ensure the highest levels of compliance are maintained.

Our business has continued to weather these unforeseen circumstances and, pleasingly, has remained profitable for 1H FY2020, which is a testament not only to our robust business model, but also to the ability of our people to adapt to and overcome significant challenges. I would like to thank our teams worldwide for their tenacity during this difficult period.

Going forward, we will continue to focus on maximising the significant market potential of our product stack and I believe we remain well placed to return to growth as the market emerges from lockdown."

For further information, please contact:

Global Invacom Group Limited

Matthew Garner, Chief Financial Officer

www.globalinvacom.com

Tel: +65 6431 0782

Tel: +44 203 053 3523

Strand Hanson Limited (Nominated Adviser and Broker)

James Harris / Richard Tulloch / Jack Botros

www.strandhanson.co.uk

Tel: +44 20 7409 3494

Vigo Communications (UK Media & Investor Relations)

Jeremy Garcia / Charlie Neish

ginv@vigocomms.com

www.vigocomms.com

Tel: +44 207 390 0238

About Global Invacom Group Limited

Global Invacom is a fully integrated satellite equipment provider with sites across China, Singapore, Indonesia, Philippines, Malaysia, Israel, UK and the US. Its customers include satellite broadcasters such as BSkyB of the UK and Dish Network of the USA and Data over Satellite providers including Hughes Network Systems, Viasat and Gilat Satellite Networks.

Global Invacom provides a full range of satellite ground equipment including antennas, LNB receivers, transceivers, fibre distribution equipment, transmitters, switches and video distribution components as well as manufacturing services in military and medical industries. The Group is the world's only full-service outdoor unit supplier.

Global Invacom is listed on the Mainboard of the Singapore Exchange Securities Trading Limited and its shares are admitted to trading on the AIM Market of the London Stock Exchange.

For more information, please refer to www.globalinvacom.com